



Reflectorizing Glass Beads for Street Pavement Markings - Requirements Contract - IFB 18-250 (Ordinance S-44704)

Request to authorize the City Manager, or his designee, to enter into contracts with Potters Industries, LLC and Brightlands Tech, to purchase reflectorizing glass beads for the Street Transportation Department in an amount not to exceed \$1,259,400. Further request authorization for the City Controller to disburse all funds related to this item.

Summary

The Street Transportation Department uses reflectorizing glass beads to add a retro-reflective element to pavement markings, making them more visible to the motoring and biking public. The beads are used by the Signing and Striping Shop for paint striping operations and are applied to all paint and thermoplastic pavement markings for use throughout the City of Phoenix street infrastructure.

Procurement Information

IFB 18-250 was conducted in accordance with Administrative Regulation 3.10. There were five offers received by the Procurement Division on April 27, 2018 however, one was deemed non-responsive for not meeting the delivery requirements. The following companies are the recommended offerors based on the lowest bid prices for individual glass bead products:

- Potters Industries, LLC Item 1, \$13.70 per bag, (50 lb bag).
- Potters Industries, LLC Item 2, \$657.50 per sack, (2,400 lb sack).
- Brightlands Tech Item 3, \$27.00 per drum, (55 lb drum).

The Deputy Finance Director recommends that the offers from Potters Industrial LLC and Brightlands Tech be accepted as the lowest-price, responsive and responsible offers.

Contract Term

The term of the contracts will be five years and begin on or about July 1, 2018.

Financial Impact

The aggregate contract value will not exceed \$1,259,400, with an estimated annual expenditure of \$251,880. Funds are available in the Street Transportation Department's budget.

Responsible Department

This item is submitted by Deputy City Manager Mario Paniagua and the Street Transportation and Finance departments.