## **ATTACHMENT B – FY 2026 GPEC Performance Measures**

Specific performance targets as established by the GPEC Executive Committee and Board of Directors:

1. Payroll Generated	\$354.65M
2. Total Number of Jobs Created	5,670
3. Total Number of High-Wage Jobs <sup>1</sup>	3,151
4. Average High-Wage Salary	\$75,921
5. GPEC Assists <sup>2</sup>	10
6. Number of Qualified Prospects	233
7. Number of Qualified International Prospects	48
8. Community Return on Investment <sup>3</sup>	18:1
9. Stakeholder Satisfaction with Business Attraction <sup>4</sup>	7.0
<b>10. Stakeholder Satisfaction with Competitive Position<sup>5</sup></b>	7.0

## Footnotes:

1. High Wage Jobs: High wage jobs are those that are over 130% of the Phoenix MSA Median Wage (currently \$63,192).

- 3. ROI is calculated as a ratio of direct revenue from GPEC locates to all member communities divided by funding from GPEC member communities
- 4. Average result from respondents of EDDT and Board of Directors end-of-year surveys
- 5. Average result from respondents of EDDT and Board of Directors end-of-year surveys

<sup>2.</sup> GPEC Assists: Companies that located in the region, for which GPEC provided assistance, that do not qualify as a locate due to project size for example; and would otherwise be listed as "non-reported locates."