

## Attachment F



INMOTION

soundbalance  
ACDBE Certified

headphone hub  
from INMOTION ENTERTAINMENT

iStore

December 11, 2020

Clif Looper  
Aviation Superintendent  
Business & Properties  
Phoenix Sky Harbor International Airport  
Phoenix, AZ

Dear Mr. Looper,

InMotion Entertainment Group has been a long-term retail concession tenant in Phoenix Sky Harbor International Airport. Currently, we operate two InMotion stores in Terminal 4 under a direct lease with the City of Phoenix. We also have an InMotion store in Terminal 3 operating as sub-tenant to Stellar.

Because of the effect of the COVID pandemic on passenger traffic and the requirement to continue to pay off our initial capital expense required for our build outs, the InMotion stores in PHX have yet to show a profit. Our sales in 2020 are down approximately 70% over last year. Further, InMotion did not qualify for any of the government relief programs or grants (including the Federal CARES Act) available to others in our industry.

We are grateful for the rent relief enacted by The City for 2020, and are hopeful that this program will be extended through the end of 2021. In addition, we respectfully request that The City extend our leases for three more years in order to provide more time for us to amortize our capital debt on these locations.

On behalf of our local ACDBE partner and our dedicated employees, we thank you for your partnership and assistance in these difficult times.

Sincerely,

Kevin M. Kern  
Vice President of Business Development

