

ATTACHMENT A

Group 1 – Preventative Maintenance Services	Gruber Technical Inc	Titan Power Inc	SWABS-Az Inc
Tier I-(250VA-1500VA)	157.50	95.00	200.00
Tier II- (1500VA-20kVA)	192.50	135.00	290.00
Tier III-(10kVA-100kVA)	280.00	450.00	345.00
Tier IV-(101kVA and up)	385.00	550.00	415.00
Group 2 – Labor Rates for Non-PM Services	Gruber Technical Inc	Titan Power Inc	SWABS-Az Inc
Regular Hourly Rate	70.00	105.00	140.00
Premium Hourly Rate	84.00	157.50	185.00
Emergency Response Fee	100.00	105.00	150.00
Group 3 – New Units and Parts Discount %	Gruber Technical Inc	Titan Power Inc	Fakouri Electrical Engineering Inc
Tier I	25-38%	20-35%	15-25%
Tier II	20-43%	20-35%	No Bid
Tier III	20-38%	20-35%	15-25%
Tier IV	26-38%	20-35%	15-25%
Group 4 – New Batteries Discount %	Gruber Technical Inc	Titan Power Inc	NGH Power Systems Inc
Battery Discount	32-61%	32-56%	35-55%
Group 5 – Premium Maintenance Services – Critical Units	Titan Power Inc	Fakouri Electrical Engineering Inc	NGH Power Systems Inc
Total Price	12,816.54	16,904.32	27,780.00

Bold – Recommended Offer